

Shanghai Firm on Housing

Style

J. Lacroix

Lacroix's Era: Back to a New Femininity



Christian Lacroix. Center right, design for Sunday show.



Photos clockwise from top left: Birth of baroque, 1985; hand-held purse, 1987; tweed suit with pouf skirt, '87, curved brocade jacket and new calf-length in 1991.

By Suzy Menkes
International Herald Tribune

PARIS — Christian Lacroix's show next Sunday will mark 10 years in haute couture — five since his house opened in a pouf of excitement in 1987, and five previous years at Jean Patou.

Lacroix has long since earned his place in fashion's pantheon. From his whimsical women, with their bud mouths, rounded bodies and daddy-long-legs has come a revolution. The pouf skirt was front-line fashion that found sexual ambiguity and androgyny. Clashing symbols of color and pattern drummed out the dark. Lacroix swung coats onto a trapeze line and dangled dainty purses. Sweeping hats, up-swept chignons, suggests of jewelry and baroque fabrics revived glamour in fashion.

The 1987 collection excited passion, even hellfire rage among feminists and sociologists. Its unequivocal femininity was read as syncretic of 1980s extravagance, and Lacroix's tender, coquettish vision of women was seen not just as retrospective but retrograde.

"I am always angry when people accuse me of being anti-feminist," says Lacroix. "It is the opposite. I think that to go back to the pouf and the bustier has given women the opportunity to rediscover their right to be women."

Christian Lacroix, who turned 40 last year, is the leading designer of a new generation. In 1981, a picture of three turn-of-the-century courtesans parading on the Croisette in Cannes inspired the art history student from the provinces to draw a crinoline, "but very short, to free the legs." The first pouf had swelled by 1987 to a bauble of chocolate brown satin wrapped in a chartreuse apron, or a tweed skirt puffed over petticoats — both seen as quintessential French frivolity.

Hostility to fashion stems from the shiver of change. Those who decided the pouf and pomped scorn on its mild-mannered creator were sisters under the skin to demonstrators against Christian Dior's 1957 New Look. Lacroix's presence was to project an image — for women in a post-feminist world. Fashion in the 1990s is catching up with him.

Lacroix became Patou's courier after having worked with Guy Paulin and at Hermès, where he had met two people who were to shape his future: his business partner, Jean-Jacques Picart, and his wife, Françoise. The first became his manager and promoter; the other a creative picaresque.

Lacroix sketches constantly, giving himself "a sensual pleasure." As a child he took greedy delight in the reds — "vermillion, carmine, tango, lipstick" — and wanted to gobble up the gouache colors. Choosing which of 200, 300, 400 designs are to be given fashion life as a collection is a private anguish.

"That is the joy of couture, that the designs come out complete," he says. "I do so many for ready-to-wear that don't survive to the end."

The spirit of Sunday's spring-summer collection is "a certain al-

lure," and its inspirations eclectic: an offbeat English country wedding; a naïf toy-soldier pantomime; the haute Bohemia of his own life in the stage-set Paris couture house, and in the Left Bank apartment where he and Françoise can be found "morning and evening, laughing like children."

"If I am honest about the spirit of the couture, I would say it was eccentricity," he says.

Coco Chanel said to beware of originality in couture, because "it leads to costume." But Lacroix says that everyone needs a costume to play a role in life. He is fascinated by the style of the Occupation: "I like all fashions of crisis because they are extravagant," he says. "Think of the French Revolution."

Almost all Lacroix's fashion has a reference: the outside hats drawn from a picture of skaters that hung on his childhood bedroom wall; embroidered velvet sleeves from a Velázquez painting; star-spangled tulle from a Cecil Beaton photograph; celluloid colors — acid green, saffron yellow, mahogany brown, salmon pink — from 1940s films.

"My work isn't intellectual, but it is cultured," he says. "I digest things, I don't invent. What I offer is impressions of influences."

The inspiration for the hand-held purse was deep in the artistic soul: "a dead branch by the water," washed up by the tide, while a feathered cocktail hat came from a gull's broken wing. Fashion alchemy transformed them into accoutrements of a Parisian cocotte.

Lacroix is well-placed to express the magic post-modern cultural

mix. His childhood was in Aries — a town at a cultural crossroads, with its jumbled roofs, windows lidded with shutters, piquant Provencal fabrics and Spanish corridas in the Roman amphitheater.

Lacroix's collections serve up this cultural bouillabaisse with delicious sophistication: the "incandescent red sky" of a Camargue sunset reflected as an iridescent cocktail dress; the fichu collars of peasant costume in the dusty folk museum translated as pistachio satin swathed round a brown brocade suit; "I am unable to look at anything without transforming it into fashion in my head," he says.

He is "viscerally attached to popular culture," finding the greatest inspiration in things that are "luxurious and rustic at the same time." Using couture's artist-craftsmen, he recreated an evening purse with glassy jewels sunk into molded metal from a ninth-century reliquary bag in a Vienna museum. It started a fashion "food chain" — all those clumps of rhinestones on purses, shoes, berets, and jeweled buttons — a vindication of couture as a laboratory of ideas.

"The woman I dressed in my head in 1983, is now everywhere on the streets," he admits. "The extravagance of Patou has become quite banal. I realize that everything which I once used for spice has lost its savor."

Lacroix's strengths in couture — a rarefied sense of luxury and unlikely liaisons of fabric — are difficult to translate into ready-to-wear. The task for the 1990s is to turn the cornucopia of creative ideas into a commercial horn of plenty.

"But I have to keep my supply of oxygen," he says. "To keep something locked in the soul. Some currencies may get that from adapting their ideas, but I am not one of them."

Lacroix left Patou in 1987, to be set up in his own couture house by the financier Bernard Arnault. "I am and shall always be eternally grateful to him for taking the risk," says Lacroix. The fledgling house made classic mistakes: maximum publicity when products were minimal; lack of strategic planning; weak management with no staying power. Now that this has been remedied, and the ready-to-wear has been taken back from Italy and is under house control, a break-even point is on the distant horizon.

The American love affair with Lacroix fashion lasted for as long as it took for unsold garments to get marked down. After the flop in the United States of the fragrance (which did respectably in Europe), the Americans have yet to realize that behind the hype was a major fashion talent. Lacroix is convinced that America judges only by the bottom line.

"Everything has to be turned into money," he says. "There is no place in the American culture for the frill, the free, the extraordinary. That is why England will always remain a refuge for me."

There are fewer weekends in London, scouring flea markets for faded quilts and quirky ornaments — now that Lacroix is on high fashion's slave galley routine: two couture collections, two ready-to-wear, cruise, Christmas, accessories.

The corrida remains his ultimate and almost only recreation. "For me it is a moment suspended in time when you forget everything," he says. "It opens me up to ideas."

In his childhood, he saw on corrido days the last splutters of folkloric dress and the panache of costume. He regrets the passing of Sunday Best flamboyance.

"Bad taste is better than no taste," he claims. "For me vulgar is not pejorative, but ordinary is."

Lacroix's fashion weakness is in technique, for he relies on his ac-

liers to bring drawings to life. With a few mellifluous exceptions, his collections do not display what Yves Saint Laurent has described as "the marvelous silence of clothing, when an outfit melts into the body."

"But I am not interested in silence," Lacroix says. "I want to hear something. If I have achieved anything in fashion, it is to defend the right to be oneself, even if it is not in good French taste. For me elegance is not to pass unnoticed, but to get to the bottom, the very soul of what one is."

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INTERNATIONAL Herald Tribune

Bush Has a Hard Sell

George Bush is doing some policy trimming as he heads into the election year, but it is pretty clear that he and his advisers think he mainly has a communications problem...

Support for Hong Kong

If Hong Kong were an independent country, the interests of its people could be defended under international law. But despite its vibrant economy and singular life-style, it is not independent...

Success in El Salvador

The signing of a peace agreement in El Salvador ends the bloodiest conflict fought in the Western Hemisphere since the American Civil War. The death toll in the 12-year struggle is put at 75,000...

One Night in Alabama

Thinking back to a soft spring evening in Alabama many years ago, he realized why critics of the Reverend Martin Luther King Jr. seem so ignorant...

Missions for America and Europe Together

By Brian Beedham

LONDON — The heated first-anniversary argument about the Gulf war that Americans are having with each other is in danger of missing the main point...

One objective for 1992 is to make sure that America and Europe are not separated by a failure of the GATT trade negotiations.

This century, and whether it may therefore have helped to create a new international pattern of power. A year after the fighting started, the evidence still suggests that it did both of those things...

target identification and weapon aiming continue to improve. The guerrilla part probably is not. Not many of the problems that may require military action in the next 10 years or so are likely to involve guerrillas...

A Bit More Delors Could Revamp the Commission

By Giles Merritt

BRUSSELS — Who will be the next president of the EC Commission, and how powerful will he be? These questions have begun to set the phones buzzing between the European Community's member governments...

from dismissal. For high-fliers promotion can be painfully slow, and the need to respect national quotas within the EC's bureaucracy sometimes leads to absurd appointments...

India's Economic Reform Is in Trouble

By Rajendra Bajpai

NEW DELHI — In its quest for economic freedom, India is debating the cost of failure and the price of success. Many Indians support the sweeping liberalization, arguing that without it a modern, competitive country will never emerge...

India needs some assistance from creditors. Since June, when the minority government of Prime Minister P. V. Narasimha Rao came to power, India has taken measures to strengthen its foreign exchange reserves...

Islam and Democracy Simply Aren't Compatible

By Amos Perlmutter

WASHINGTON — The issue raised by recent events in Algeria is not that of democracy but of the true nature of Islam. Is Islam, fundamentalist or otherwise, compatible with liberal, human rights-oriented, Western-style, representative democracy?

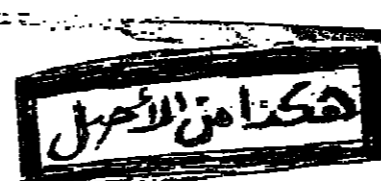
For the Islamic Salvation Front in Algeria, the election is not seen as part of the democratic process but as a referendum giving it authority to establish a totalitarian Islamic state.

A European To Manage Relief Aid

By Leslie H. Gelb

NEW YORK — Nasty business is going on between the United States and Western Europe, and it could seriously damage this week's multi-nation conference in Washington on relief aid to the republics of the former Soviet Union...

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This War of Nerves Might Turn Into the Real Thing

By William Safire

WASHINGTON — Based on a tip from an intelligence source, a passing reference in a Jim Hoagland column and a quick run of the tape, I wrote here last week ("The Iraqi Isn't Out of Trouble" Jan. 14) about the coming "April Surprise" — covert stimulation of an uprising against Saddam Hussein, with backing this time from U.S. airpower.

Now comes some solid reporting by Patrick Tyler, a free-agent star emceed from the Washington Post by The New York Times in a move comparable to football's Giants snatching the redoubtable Gary Clark from the Redskins.

Mr. Tyler informs us that (a) two months ago the Bush "Deputies Committee" asked the Pentagon for a military plan to assist Iraqis plotting to rise against Saddam Hussein, and (b) simultaneously President George Bush wrote to King Fahd of Saudi Arabia, pledging to accede to his request to do just that if he would provide free long-term parking for American equipment.

When Colin Powell, chairman of the Joint Chiefs of Staff, responded with "the wrong answer" (which I am told was equivalent to "Not my table — your waiter is Bob Gates"), the task of preparing air support for the Iraqi rebels was given to the national security adviser, Brent Scowcroft, who used to wear a blue uniform with stars.

The world now knows that the Saudis want Saddam removed before he can regroup and wreak vengeance on the kingdom; that the Pentagon is letting the cup pass by demanding elephant guns to shoot rabbits; and that the United States and its allies are gearing up to back an internal revolt.

This time, America will not let Kurdish rebels be slaughtered from above, as the "smoked" Norman Schwarzkopf did in February. As extra assurance to the often-betrayed Iraqi Kurds, the Saudis have agreed to pay the covert charge — to provide intelligence with Singer missiles to shoot down Saddam's balloons, to provide while some well-connected Sunni Ba'athists coolly take over in Baghdad.

The astute reader will wonder: If America is engaged in some vast undercover plot, how come we can read all about it first in the press?

Obviously some "alleged official" with intimate knowledge of U.S. Saudi communications is willing to share secrets with an inquiring newsmen; and some friendly local spook has the franchise to alert a hawkish columnist or two. Does this not smack of manipulation? Are we not being used?

Of course it does and of course we are. Talk of an "April Surprise," all denied with straight faces by administration officials, is part of a war of nerves. President Bush (to erase the stain on his foreign affairs conscience) and King Fahd (to save his monarchy by installing his own man in Baghdad) are trying to rattle Saddam as well as to encourage the clique around him to dump its leader and grab the swag for themselves.

The paradox is that this war of nerves, this psyching-out of a dictator the allies implicitly restrain from taking out, may lead to a real uprising. And this time Mr. Bush cannot allow the Butcher of Baghdad to crush the opposition.

But what of the Kurds, the prizes whose lives will be expended in this geopolitical chess game? Massoud Barzani has joined with Jalal Talabani to break off negotiations with Saddam. They are prepared to do business with Mohammed Bakir Hakim, the Iraqi Shiite leader whose family was murdered by Saddam, but are not about to accept the Saudi-Syrian choice of Hassan Naqib, an ousted Saddam henchman, to be the Sunni boss of Iraq.

Before the Kurds risk their lives again at America's behest, they expect the United Nations to send observers to an election for the administration of occupied Kurdish territory down to the 35th parallel, which includes the oil center of Kirkuk. Allied air cover for that area would make them an economic factor in Iraq.

They seek autonomy, not the independence that the Turks desire. Kirkuk would provide a site for a Sunni-Shiite-Kurdish provisional government to draw Sunni defectors from Baghdad until Saddam's regime collapses.

This degree of freedom is probably not what the manipulators in Riyadh and Damascus have in mind. But Kurds will not die for a re-stuffing of geopolitics in Baghdad. Only by accepting a modicum of self-determination can America turn this war of nerves into a war of self-liberation.

The New York Times



LETTERS TO THE EDITOR

Remember Spain's Jews

Regarding "As Party Begins, Spain Wonders: Is It Over Already?" (Jan. 6): In his article, Reginald Dale refers to the "500th anniversary of the final onset of the Moors" in 1492 without mentioning the expulsion of the Jews from Spain the same year.

This important event is being commemorated in Spain and throughout the world under the heading of "Sephard 92" (Sephard is the Hebrew word for Spain). The editor of opinion issued by King Ferdinand and Queen Isabella on March 31, 1492, will be revoked on March 31, 1992, and meetings, conferences, exhibitions and pilgrimages will take place throughout the year.

The Jewish and Moorish influences in Spain

are deeply imbedded in Spanish life and culture. It is fitting that the sad events of 1492 as well as the happier days that preceded them should be remembered, with the emphasis on Christian-Jewish understanding and mutual respect in the present and future.

SIGMUND STERNBERG, International Council of Christians and Jews, Heppenheim, Germany.

Look Under the Bed

A relic of McCarthyism lives on! Visitors to the United States must declare (on the visa application form) whether or not they are members of a Communist organization. What is the relevance

of such information in 1992?

Given the revolution that has shaken the Communist world, it would seem appropriate for the U.S. government to review the need to identify "Communists."

DAMIEN BROWN, Melbourne.

The Battle to Be Yourself

Maria Kwami's article ("Checking the Box Marked 'Other,'" *Meanwhile, Jan. 10*) reminded me of the c. e. cummings quotation, "To be nobody but yourself in a world which is doing its best night and day to make you everybody else — means to fight the hardest battle which any human can fight and never stop fighting."

SHIRLEY L. KEARNEY, Charney, Switzerland.

In One Ear, Out the Other And Never to Be Forgotten

By Enid Nemy

NEW YORK — There are probably a few mothers somewhere who do not dispense pithy nuggets of advice to their offspring. Where these women are, goodness only knows. There is scarcely an adult around who does not remember a childhood of hearing favorite words of wisdom constantly repeated.

Very often, this advice was a truism of grand triteness, on the order of "A penny saved, a penny earned" or "A rolling stone gathers no moss." But some mothers came up with strange and occasionally funny counsel.

The first response was often puzzlement — what has the absence of moss on a rolling stone got to do with just about anything? Once the sayings were explained, there were rolled eyes (out of sight of parent) and boredom. All in all, the impact seemed negligible. As someone would surely have said, "In one ear and out the other."

But not quite. The bromides and nuggets somehow assume more meaning when the hearers turn into adults. Often they are repeated by the once-bored child to his or her own children. Or they simply come to mind.

"I think about two or three things my mother said all the time," said Dena Kaye, a writer and cable television host. She recalled that when she was a teenager she frequently tried to predict responses to her words. She would theorize answers and her mother would suggest that she wait and see what the other person said. "She'd say, 'Life is not a monologue,'" Ms. Kaye said. "It's been very helpful to me — you learn as you grow older that you can't predict a situation or how people will react."

Ms. Kaye's mother, the late Sylvia Fine Kaye, a songwriter and producer, had another favorite saying. "Don't grasp time by the forelock," she would explain. "What she meant was to stay in the present and enjoy it, Sunday, don't think about next Thursday."

Ms. Kaye, whose father was Danny Kaye, continued: "I don't think I understood all this at the time. As a teenager you want all the answers, and she was saying, 'Wait, you can't have a script for your life.'"

When William Tate Mitros was a child, he had visions of being placed on an ironing board and ironed. One of his mother's phrases of wisdom, obviously

original, was "You've got to go out and iron your ears." Translated, he said, this meant "Keep your ears up, hear and pay attention." Another never to be forgotten phrase, used when she thought he should get out more, was "You're going to get houseless."

Mr. Mitros, a designer and architect, said that neither piece of advice registered to any great extent at the time, but that he now frequently uses both with friends and strangers.

When friends talk too much, Robert Mackintosh is apt to wonder, "Why did they say that, can't they keep a secret?" The thought just pops up unbidden, he said, as a result of a refrain of his mother's. "I could say more but my lips are sealed," Mr. Mackintosh, author of the current novel "Silk," added. "It was a teaser, like a cliff-hanger, you never got to the end — and now I hear myself saying it to friends and thinking it when someone goes on too long."

For some years, it actually was in one ear and out the other when Adriane Gaines's mother kept saying "Don't burn your bridges, you never know when you have to go back over them."

"Now I understand very clearly what she meant," said Ms. Gaines, a corporate vice president of NBN Broadcasting, a national radio network. "She was saying that your mouth can get you in a lot of trouble and it doesn't pay to say everything you feel like saying." The lesson was that "You should keep people's ego intact, and I work at that."

"Old-fashioned" was Michelle Elie's reaction when her mother advised her, "Never tell an off-color joke or swear in front of a man." "If you could say something in front of a woman, why not a man? Still, the advice obviously sank in. Ms. Elie, a marketing director at Revlon, said she even feels uncomfortable when other women indulge in jokes or swearing in mixed company.

"Logically, I'm a liberated woman and I don't agree with the philosophy — but I don't do it."

The New York Times

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Table with columns for fund names, symbols, and values. Includes sections for 'INTERNATIONAL FUNDS' and 'Other Funds'.

NYSE

Monday's Closing

Tables include the national closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Market summary table including NYSE closing price (2,923.06), volume (1,476,000), and other indicators like Nasdaq Composite.

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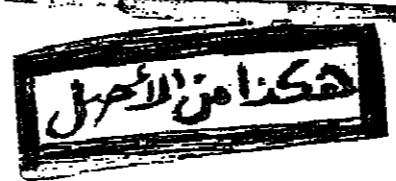
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(Continued on page 12)

NYSE High-Lows table showing new highs and lows for various stock symbols like BRITTEL, KNOXCO, etc.

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MARKET DIARY

Stocks Fall Back As Volume Eases

Compiled by Our Staff From Dispatches NEW YORK — Stock prices finished lower Monday on profit-taking after the lightest trading in three weeks due to the Martin Luther King holiday.

"It's just a matter of time before we see a sizable correction."

Many investors moved funds from electrical equipment and international oil stocks from drug, beverage and retail stock issues that have risen the most in recent weeks.

Over-the-counter stocks fell 7.47 points to 619.38, after 626.85.

Among the most active shares, Cypress Semiconductor dropped 3% to 144.

The Treasury market and the New York Federal Reserve were closed in observance of the Martin Luther King holiday.

Analysts said program trading had provided much of the session's activity. But investor sentiment appeared to be bullish despite a widely predicted correction.

"The market is technically overextended," said Jim Schroeder at MMS International. He added,

Skittish Traders Send Dollar Lower on Yen

NEW YORK — The dollar fell further against the yen on Monday as traders remained leery of more, and possibly broader, intervention in favor of the Japanese currency.

The dollar was little changed against the Deutsche mark, as dealers buying yen sold the German currency as well as the dollar.

The dollar fell more than one yen in slow holiday trading, to 123.25 yen from 124.45 at Friday's close. It dipped slightly to 159.05 DM from 159.20.

The mark finished at 77.49 yen, down from an opening 78.17 yen.

The dollar had lost more than 3 yen Friday when the Federal Reserve and the Bank of Japan jointly intervened against the dollar, in an attempt to boost U.S. exports and reduce Japan's trade surplus.

Now, "People are now looking for the G7 to try strengthening the yen across the board," said David

Gilmore, senior analyst at MCM Currency Corp.

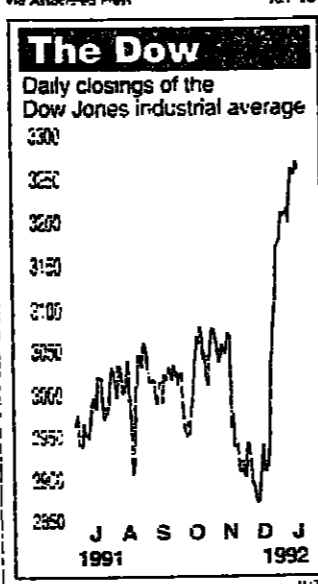
The Group of Seven industrial nations, led by the United States, Germany and Japan, meet this weekend in Washington. Mr. Gilmore said market participants were speculating that the meeting may produce an accord to boost the yen.

He said coordinated central bank intervention — including European central banks — to push the yen higher was a possibility.

Traders said the U.S. and Japanese authorities had clearly expressed the market with their commitment to keeping the yen strong against the mark is uncertain, traders said.

"People don't quite know what to do," said Kevin Weir, vice president at Canadian Imperial Bank of Commerce in New York.

The dollar was higher Monday against the Swiss franc, to 1.4098 from 1.4065, and the French franc, to 5.4325 from 5.4310. The pound rose to 1.7199 from 1.7196.



The Dow Jones Industrial Average

Table with columns: Open, High, Low, Last, Chg. for Dow Jones Average. Values: 3298.25, 3298.25, 3298.25, 3298.25, 10.93.

Table with columns: High, Low, Close, Chg. for Standard & Poor's Indexes. Values: 471.15, 471.15, 471.15, 471.15, -2.81.

Table with columns: High, Low, Close, Chg. for NYSE Indexes. Values: 2324.24, 2324.24, 2324.24, 2324.24, -1.23.

Table with columns: High, Low, Close, Chg. for NASDAQ Indexes. Values: 427.20, 427.20, 427.20, 427.20, -2.47.

Table with columns: High, Low, Close, Chg. for AMEX Stock Index. Values: 416.21, 416.21, 416.21, 416.21, -0.31.

Table with columns: High, Low, Close, Chg. for Dow Jones Bond Averages. Values: 99.26, 99.26, 99.26, 99.26, -0.12.

Table with columns: Vol., High, Low, Last, Chg. for NYSE Most Actives. Values: 3671, 3671, 3671, 3671, +39.

Table with columns: Vol., High, Low, Last, Chg. for AMEX Most Actives. Values: 239, 239, 239, 239, +11.

Table with columns: Vol., High, Low, Last, Chg. for NASDAQ Most Actives. Values: 239, 239, 239, 239, +11.

Table with columns: Vol., High, Low, Last, Chg. for NYSE Diary. Values: 1,889, 1,889, 1,889, 1,889, +128.

Table with columns: Vol., High, Low, Last, Chg. for AMEX Diary. Values: 1,889, 1,889, 1,889, 1,889, +128.

Table with columns: Vol., High, Low, Last, Chg. for NASDAQ Diary. Values: 1,889, 1,889, 1,889, 1,889, +128.

Table with columns: Close, High, Low, Prev. Close for EUROPEAN FUTURES. Values: 1460, 1460, 1460, 1460, -1.17.

Table with columns: High, Low, Last, Settle, Chg. for Industrials. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

Table with columns: High, Low, Last, Settle, Chg. for Food. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

Table with columns: High, Low, Last, Settle, Chg. for Metals. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

Table with columns: High, Low, Last, Settle, Chg. for Financial. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

Table with columns: High, Low, Last, Settle, Chg. for 3-MONTH EURO DOLLARS. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

Table with columns: High, Low, Last, Settle, Chg. for 3-MONTH EURO DOLLARS. Values: 174.75, 174.75, 174.75, 174.75, +1.50.

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Revlon Sells Borghese and Halston

NEW YORK (AP) — Revlon Inc. announced Monday the long-expected sale of its Princesse Borghese and Halston businesses to Saudi investors, for an undisclosed sum.

Revlon, still highly leveraged after its \$2.7 billion buyout in 1985, will sell the businesses, four brothers, did not wish to be identified.

Borghese, one of Revlon's upscale brands of cosmetics and fragrances, was long rumored to be for sale. Revlon sold its Max Factor business and a German unit to Procter & Gamble Co. in April 1991 for \$1.1 billion.

Burlington Targets Its \$1 Billion Debt

NEW YORK (Bloomberg) — Burlington Industries Inc. announced Monday that it would soon sell stock to the public, five years after going private in a leveraged buyout. It is expected to raise enough equity, coupled with a bank loan, to retire all its \$1 billion in high-yield debt.

The textile maker said it planned to sell 57 million common shares at \$14 to \$16 each, which according to Phelps Hoyt's stock market analysis, appeared to be "within reason, given today's stock market and the outlook for the textile industry."

Morgan Stanley, which took the company private in 1987 in the \$2.8 billion buyout, will lead investment banks underwriting the stock sale. As part of the recapitalization plan, Morgan Stanley will swap its 7.7 million preferred shares for 3.5 million Burlington common shares.

United Technologies to Reorganize

HARTFORD, Connecticut (AP) — United Technologies Corp. plans to announce Tuesday a major restructuring aimed at cutting \$1 billion in costs over the next two years, a spokesman said Monday.

The aerospace giant, which supplies the U.S. military with helicopters, jet engines and other equipment, announced last fall it would post a 1991 operating loss but has yet to disclose its size. UTC's earnings for the first nine months of the year were down 65 percent from the like period of 1990.

Bush Seeking Regulatory Moratorium

WASHINGTON (Combined Dispatches) — President George Bush is expected to impose a 90-day moratorium on most federal regulations as part of the economic recovery plan he will unveil in mid-March.

Address next Tuesday, administration officials said Monday. All executive branch agencies would be asked to review pending rules with an eye toward scrapping as many as possible or reducing their burdensome impact on business, an official said.

Meanwhile, U.S. business leaders see no evidence of an economic recovery, said Pete Townley, president of The Conference Board. He said the leaders did not expect "a worsening situation."

Nasdaq International Up and Running

LONDON (Reuters) — The first session of Nasdaq's new international market on Monday saw less volume than a single large retail brokerage address next Tuesday, administration officials said Monday.

"Overall, we think the trading was a bit better than expected given that we haven't got all our market makers up yet and we haven't got Big Board stocks quoted," said Lynton Jones, managing director of Nasdaq International. Volume in the session, which takes place before New York opens, was 106,800 shares worth \$5.8 million.

For the Record

American Express Co.'s FDR Ltd., the Britain-based credit-card processing company, said Monday it would lay off 420 workers over the next five months.

Digital Equipment Corp. is to acquire total control of its Digital-Kidz Computersysteme GmbH unit, the German company said Monday. No financial details were disclosed.

CITICORP: A Troubled Giant Turns Attention to Its Overseas Markets

(Continued from first finance page) Citicorp is looking to cut costs enough by the end of this year to widen the margin between the bank's revenues, which are projected to reach \$16 billion, and expenses, which the bank is trying to cut to \$9 billion, from \$10.7 billion.

To reverse the restoration of the bank's health and maintain Citicorp's leading position in the highly competitive corporate lending and finance business in Japan, Europe and North America, Mr. Reed is expected to announce the hiring of H. Onno Ruding, a former Dutch finance minister and top official in the International Monetary Fund.

WORLD STOCK MARKETS

Table of world stock markets including Amsterdam, Brussels, Frankfurt, London, Madrid, Milan, Montreal, Paris, Singapore, Stockholm, Toronto, Zurich, and various regional indices.

U.S. FUTURES

Table of U.S. futures markets including Grains, Soybean Oil, Soybean Meal, Live Stock, and various commodity futures.

U.S. / AT THE CLOSE

Table of U.S. stock market closing prices for major indices and individual stocks.

Large advertisement for East software, featuring text about software products and contact information.

East Europe Capitalizes on Brainpower

Software Developers in Hungary Exemplify Value of an Unheralded Asset

By Peter Maass
Washington Post Service

BUDAPEST — Nine years ago, a few computer whizzes from Hungary went to a trade fair in Western Europe and caught the eye of talent scouts from Apple Computer. With a wink at trade restrictions on the then-Communist states, Apple gave the Hungarians two computers, a couple of thousand dollars and a challenge to develop world-class software.

Apple's investment behind the Iron Curtain led to the emergence of Graphisoft, a Hungarian software company that went on to create a popular program for computer-aided design. Graphisoft, whose offices in a renovated Budapest mansion bear all the brash trademarks of Silicon Valley-style success, is an example of the commercialization of an unheralded asset in struggling Eastern Europe: brainpower.

Like its niche market, Graphisoft is small, with just \$5 million in 1990 sales. But the company says its software, targeted at architects who use Apple's Macintosh computers, has gained a 50 percent market share in Western Europe and 10 percent in the United States.

Its success marks one of the few instances in which an East European company has successfully competed with Western rivals in a high-tech sector. The company's founder, Gabor Bojar, has become an entrepreneurial hero in Hungary. Although the defunct Soviet Union and its satellite regimes in Eastern Europe had strong training programs for mathematicians, engineers and scientists, the governments rarely asked these people to perform work that would produce saleable products. Their key tasks included designing new weapons and maintaining old machinery.

That is changing. Many foreign investors now believe the region's most important assets

are the low-cost skills of its researchers, engineers and workers rather than the antiquated facilities they work in.

Hungary, whose two-decade-old flirtation with market economics gave it a head start on the rest of Eastern Europe, was the first to commercialize its brainpower, and its computer software industry is a prime example. According to unofficial estimates, Hungary has several thousand software companies, though only a minority of them are successful exporters.

Seeking export markets in the 1970s, Hungar-

ians like Siemens AG. "They are sort of magicians sometimes. I have seen computer systems with parts from seven different countries."

More than 20 years ago, the German electronics giant began selling computer hardware to Hungary and, instead of receiving cash payment, was "loaned" some of the country's best computer programmers. The "body leasing" program was later used by many West European companies that did business with Hungary.

Imre Pakozdi, a vice president of Graphisoft, believes Hungarian software developers are as good as their Western competitors, thanks in part to their experience at Western companies. But, he adds, they lack marketing know-how.

"Hungary is a superpower in mathematics but we did not have any university that taught how to organize a company, we have to learn these things," Mr. Pakozdi said. He added that Hungarians were doubly handicapped by the fact that they do not live in their target markets.

Recognita Corp., a 50-employee software company in Budapest, is trying to close the gap by moving part of its staff to Sunnyvale, California. A spokeswoman said the company, which has developed an IBM-compatible program that enables computers to read handwritten text, decided that relocation was the best way to market its products and keep pace with advances in its field.

Companies like Graphisoft and Recognita can eventually expect some competition from other once-Communist nations. Mr. Schoning of Siemens recalled being approached by a Russian businessman offering the services of 3,000 software developers. The Russian promised to undercut anybody else's prices by 10 percent.

"It was meant seriously," Mr. Schoning said, "but we didn't take it seriously."

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Kohl Pushes Frankfurt As Home for EC Bank

Compiled by Our Staff From Dispatches

FRANKFURT — Chancellor Helmut Kohl, in remarks Monday night to officials of the German Stock Exchange, said Frankfurt would be the best site for the headquarters of the future European Central Bank.

Mr. Kohl has supported Frankfurt as the central bank site since the institution was agreed on by European leaders at their summit meeting last month in Maastricht, the Netherlands.

His comments were the strongest yet to try to sway opinion in the European Community.

"Germany is applying for the seat of a future European Central bank and its predecessor, the European Monetary Institute," Mr. Kohl said. "Frankfurt lends itself to that role no other place."

A decision on where to locate the EC bank — which Amsterdam and Luxembourg also are seeking — must come by the end of 1992.

Also in his speech, a copy of which was obtained earlier Monday, Mr. Kohl outlined a framework of planned legislation that would make Germany more attractive to international investment. He predicted that Frankfurt could rival the financial capitals of New York, Tokyo, London and Paris.

Mr. Kohl also appealed again to German unions not to demand double-digit pay increases in their current contract talks.

In Bonn, meanwhile, Economics Minister Jürgen Mollmann stepped up government criticism of a Bundesbank decision last month to raise interest rates, saying that tighter German monetary policies had hurt the global economy.

Mr. Mollmann said the rate rise had affected economic trends and consumption in the European Community, and in Austria and Scandinavia.

"The weak world economy has thus been given an additional dampener," he said, according to the advance text of a speech he was to give in Cologne.

(AP, Bloomberg, Reuters)

Investor's Europe

Frankfurt DAX	London FTSE 100 Index	Paris CAC 40
1700	2700	1900
1500	2500	1700
1300	2300	1500
1100	2100	1300
900	1900	1100
700	1700	900
500	1500	700
300	1300	500
100	1100	300
A S O N D J	A S O N D J	A S O N D J
1991	1991	1991
1992	1992	1992

Exchange	Index	Monday Close	Prev. Close	% Change
Amsterdam	CBS Trend	119.80	120.50	-0.58
Brunswick	Stock Index	5,785.57	5,749.25	+0.28
Frankfurt	DAX	1,677.17	1,670.99	+0.37
Frankfurt	FAZ	677.06	678.64	-0.23
Helsinki	HEX	881.80	884.90	-0.35
London	Financial Times 30	1,971.80	1,966.80	+0.25
London	FTSE 100	2,544.90	2,536.70	+0.32
Madrid	General Index	252.64	254.74	-0.82
Milano	MIB	1,078.00	1,079.00	-0.28
Paris	CAC 40	1,865.85	1,859.95	+0.32
Stockholm	Affarsvarlden	981.75	970.95	+1.11
Vienna	Stock Index	439.50	439.60	Unch.
Zurich	SBS	824.50	825.00	-0.08

Sources: Reuters, AFP
International Herald Tribune

PAY: Salaries in the Millions for Executives Becomes a Searing U.S. Issue

(Continued from page 1)

often bears no relation to the performance of the companies they run and that pay levels are set by board members and compensation advisers hand-picked by chief executives.

The criticism of executive pay points to a larger issue: American corporations are too often managed by executives who are not directly accountable to shareholders but to the directors whom they typically select. That lack of accountability, the critics say, makes American companies smaller and less competitive internationally.

There are already bills before Congress that would change the way executive pay is determined or restrict it. Senator Carl Levin, Democrat of Michigan, has proposed opening the pay-setting process to shareholder votes.

A more radical bill from Representative Martin O. Sabo, Democrat of Minnesota, would increase taxes on any company that chose to pay its executives more than 25

times the company's lowest-paid worker. Senate hearings on executive pay are scheduled for later this month.

Most experts say the congressional efforts are helpful in bringing national attention to the issue, but pressure from large institutional shareholders, the main owners of Corporate America, is the more appropriate way to change the way executives are paid and companies are run.

Some big investors, like the California Public Employees Retirement System, the largest public pension fund in America, with assets of \$68 billion, are now meeting with the chief executives of selected companies about their pay policies.

The gap between executive pay and performance will likely be highlighted in the next few months, when the results for 1991 are sent to shareholders in proxy statements.

Last year, corporate profits fell an estimated 21 percent, and start-

ing in October, worker cutbacks reached a rate of 2,600 a day.

But because interest rates fell and money flowed into the stock market, corporate share prices rose 26 percent over the year. And a big chunk of executive pay in the United States comes in the form of share grants and stock options, the right to purchase shares at a given price over a few years' time.

How the non-cash compensation is valued is a subject of debate, and executives like Mr. Ross and Mr. Nicholas of Time Warner say estimates of their pay are greatly overstated as a result.

Still, the sharp rise in the stock market last year will mean a big jump in total compensation for executives during tough times.

According to an estimate by Stephen O'Byrne of Towers Perrin, a consulting firm, the stock market surge last year means a gain of \$2.63 million for the average chief executive in the 100 largest corporations in America, based on the

Successor for La Cinq?

The Associated Press

PARIS — Three private television channels said Monday they hoped to create France's first all-news channel to compete in Europe with Cable News Network and Britain's Sky News.

The three channels — TF1, Canal Plus and M6 — said the proposed new service would use the broadcasting frequency of La Cinq, that channel, also private, has filed for bankruptcy, and its journalists are to be offered jobs with the new channel if possible, the announcement said.

The announcement, carried by TFI, said plans for the new channel had been drawn up in consultation with the two state-run channels, Antenne 2 and FR3.

The new programming initially would be broadcast in France, and later would be beamed by satellite across Europe and to North Africa, the announcement said.

It said programming would include headline news, full news programs, documentaries and debates, filling at least 16 hours daily. The three existing private channels would share the financing.

British Recession Gutted Retailers' Sales in December

Compiled by Our Staff From Dispatches

LONDON — Sales at British stores tumbled by 1 percent in December, the government reported Monday, as recession took its toll on the traditional Christmas spending spree.

Independent economists had forecast the December volume of retail sales would be flat or slightly down compared with November, after an unexpected monthly jump of 1.3 percent in that month compared with October.

The year-on-year decline last month was 0.4 percent, according to preliminary figures from the Central Statistical Office. The decline came despite heavy price-cutting before Christmas. Separately, the Confederation of British In-

dustry issued a monthly survey showing that retailers were unhappy with Christmas receipts.

"The Christmas period was perceived as being made or break for the retailers," said David Owen, U.K. economist at Kleinwort Benson. "These are very disappointing figures indeed."

The recession clouds the prospects of the Conservative government in a general election which must be held no later than July 9. It had counted on a rebound in consumer spending to lead Britain out of recession.

But economists said many Britons were tending to save money or pay off debt rather than spend, reflecting a mood of anxiety as the slump drives unemployment towards 10 percent of the work force.

The confederation said it expected sales to fall back again in January. (Reuters, IPI)

French Sales Drop

The level of retail sales in France fell again last month, failing to mark a recovery from November's sharp decline, Reuters reported, citing a Bank of France study.

Retail sales for November and December together were a seasonally adjusted 2.1 percent lower than in the same period of 1990, the central bank said. Unadjusted, the fall was 3.3 percent.

NASDAQ

Monday's Prices
NASDAQ prices as of 4 p.m. New York time. This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

Stock	Low	High	Open	Close	Change
IBM	120 1/4	121 1/4	120 3/4	121 1/4	+1/4
Microsoft	52 1/2	53 1/2	52 3/4	53 1/2	+1/4
Apple	45 1/2	46 1/2	45 3/4	46 1/2	+1/4
Oracle	48 1/2	49 1/2	48 3/4	49 1/2	+1/4
Novell	42 1/2	43 1/2	42 3/4	43 1/2	+1/4
Lotus	38 1/2	39 1/2	38 3/4	39 1/2	+1/4
Intel	35 1/2	36 1/2	35 3/4	36 1/2	+1/4
HP	32 1/2	33 1/2	32 3/4	33 1/2	+1/4
Sun	28 1/2	29 1/2	28 3/4	29 1/2	+1/4
Motorola	25 1/2	26 1/2	25 3/4	26 1/2	+1/4
Texas Instruments	22 1/2	23 1/2	22 3/4	23 1/2	+1/4
Advanced Micro Devices	18 1/2	19 1/2	18 3/4	19 1/2	+1/4
AMD	15 1/2	16 1/2	15 3/4	16 1/2	+1/4
ATI	12 1/2	13 1/2	12 3/4	13 1/2	+1/4
ATI	10 1/2	11 1/2	10 3/4	11 1/2	+1/4
ATI	8 1/2	9 1/2	8 3/4	9 1/2	+1/4
ATI	6 1/2	7 1/2	6 3/4	7 1/2	+1/4
ATI	4 1/2	5 1/2	4 3/4	5 1/2	+1/4
ATI	2 1/2	3 1/2	2 3/4	3 1/2	+1/4
ATI	1 1/2	2 1/2	1 3/4	2 1/2	+1/4
ATI	1/2	1 1/2	3/4	1 1/2	+1/4

Stock	Low	High	Open	Close	Change
AT&T	42 1/2	43 1/2	42 3/4	43 1/2	+1/4
Verizon	38 1/2	39 1/2	38 3/4	39 1/2	+1/4
Sprint	35 1/2	36 1/2	35 3/4	36 1/2	+1/4
WorldCom	32 1/2	33 1/2	32 3/4	33 1/2	+1/4
Qwest	28 1/2	29 1/2	28 3/4	29 1/2	+1/4
Southwest	25 1/2	26 1/2	25 3/4	26 1/2	+1/4
Delta	22 1/2	23 1/2	22 3/4	23 1/2	+1/4
American	18 1/2	19 1/2	18 3/4	19 1/2	+1/4
United	15 1/2	16 1/2	15 3/4	16 1/2	+1/4
Delta	12 1/2	13 1/2	12 3/4	13 1/2	+1/4
American	10 1/2	11 1/2	10 3/4	11 1/2	+1/4
United	8 1/2	9 1/2	8 3/4	9 1/2	+1/4
Delta	6 1/2	7 1/2	6 3/4	7 1/2	+1/4
American	4 1/2	5 1/2	4 3/4	5 1/2	+1/4
United	2 1/2	3 1/2	2 3/4	3 1/2	+1/4
Delta	1 1/2	2 1/2	1 3/4	2 1/2	+1/4
American	1/2	1 1/2	3/4	1 1/2	+1/4
United	1/4	1 1/4	1/2	1 1/4	+1/4
Delta	1/8	1 1/8	1/4	1 1/8	+1/4
American	1/4	1 1/4	1/2	1 1/4	+1/4
United	1/8	1 1/8	1/4	1 1/8	+1/4
Delta	1/16	1 1/16	1/8	1 1/16	+1/4
American	1/16	1 1/16	1/8	1 1/16	+1/4
United	1/32	1 1/32	1/16	1 1/32	+1/4
Delta	1/32	1 1/32	1/16	1 1/32	+1/4
American	1/64	1 1/64	1/32	1 1/64	+1/4
United	1/64	1 1/64	1/32	1 1/64	+1/4
Delta	1/128	1 1/128	1/64	1 1/128	+1/4
American	1/128	1 1/128	1/64	1 1/128	+1/4
United	1/256	1 1/256	1/128	1 1/256	+1/4
Delta	1/256	1 1/256	1/128	1 1/256	+1/4
American	1/512	1 1/512	1/256	1 1/512	+1/4
United	1/512	1 1/512	1/256	1 1/512	+1/4
Delta	1/1024	1 1/1024	1/512	1 1/1024	+1/4
American	1/1024	1 1/1024	1/512	1 1/1024	+1/4
United	1/2048	1 1/2048	1/1024	1 1/2048	+1/4
Delta	1/2048	1 1/2048	1/1024	1 1/2048	+1/4
American	1/4096	1 1/4096	1/2048	1 1/4096	+1/4
United	1/4096	1 1/4096	1/2048	1 1/4096	+1/4
Delta	1/8192	1 1/8192	1/4096	1 1/8192	+1/4
American	1/8192	1 1/8192	1/4096	1 1/8192	+1/4
United	1/16384	1 1/16384	1/8192	1 1/16384	+1/4
Delta	1/16384	1 1/16384	1/8192	1 1/16384	+1/4
American	1/32768	1 1/32768	1/16384	1 1/32768	+1/4
United	1/32768	1 1/32768	1/16384	1 1/32768	+1/4
Delta	1/65536	1 1/65536	1/32768	1 1/65536	+1/4
American	1/65536	1 1/65536	1/32768	1 1/65536	+1/4
United	1/131072	1 1/131072	1/65536	1 1/131072	+1/4
Delta	1/131072	1 1/131072	1/65536	1 1/131072	+1/4
American	1/262144	1 1/262144	1/131072	1 1/262144	+1/4
United	1/262144	1 1/262144	1/131072	1 1/262144	+1/4
Delta	1/524288	1 1/524288	1/262144	1 1/524288	+1/4
American	1/524288	1 1/524288	1/262144	1 1/524288	+1/4
United	1/1048576	1 1/1048576	1/524288	1 1/1048576	+1/4
Delta	1/1048576	1 1/1048576	1/524288	1 1/1048576	+1/4
American	1/2097152	1 1/2097152	1/1048576	1 1/2097152	+1/4
United	1/2097152	1 1/2097152	1/1048576	1 1/2097152	+1/4
Delta	1/4194304	1 1/4194304	1/2097152	1 1/4194304	+1/4
American	1/4194304	1 1/4194304	1/2097152	1 1/4194304	+1/4
United	1/8388608	1 1/8388608	1/4194304	1 1/8388608	+1/4
Delta	1/8388608	1 1/8388608	1/4194304	1 1/8388608	+1/4
American	1/16777216	1 1/16777216	1/8388608	1 1/16777216	+1/4
United	1/16777216	1 1/16777216	1/8388608	1 1/16777216	+1/4
Delta	1/33554432	1 1/33554432	1/1677721		

SPORTS

Inside Look: In Redskins and Bills, the Best Test the Best

By Bill Belichick

Twice a year for eight years I constructed alignments to halt the Washington Redskins in my job as defensive coordinator for the Giants...

My conclusion? The Bills and the Redskins are the two teams in football that have the best combination of passing and running.

In creating defenses, you are leery of a club that can go deep — we call it throwing the ball over your head. Not only can Washington's Mark Rypien do that with his tough and talented receivers, but so can Jim Kelly. Yet you

Bill Belichick, the former defensive coordinator of the New York Giants, now coaches the Cleveland Browns. He was assisted with this article by Gerald Estenazi of The New York Times.

don't want either club to run on you, either. But both clubs have excellent runners.

So now you have the classic dilemma: How do you align your players so that they stop the passing game and the runners at the same time? The truth is, you always have to give up something. And even your best-laid plans can be sabotaged with turnovers.

With these two clubs, the turnover is likely to make the difference.

Indeed, to win it will take turnovers or the big play that suddenly switches momentum.

Each team roared through the season. Buffalo and Washington each averaged more than 30 rushes a game and more than eight yards per

pass completion. Kelly threw for 33 touchdowns, Rypien for 28.

But tough defense always is the answer in Super Bowl victories. You can't have turnovers in a title game and expect to win. Both teams have big offenses, but both have the defenses that can keep the other under control.

The Redskins especially seem to have the big play patented. They yielded only nine sacks while producing 50, and Brian Mitchell returned two punts for touchdowns.

We started the Super Bowl against the Bills with six defensive backs. The idea was to try to effectively stop the long and intermediate pass and force Buffalo to throw short. Then, try to "collision" the receivers and knock some balls loose.

We had some success. We were able to take away their deep threat except for one long play by James Lofton. It was his only catch. Every one else was averaging only six or seven yards a completion. We felt at halftime that they were going to go to Thurman Thomas to run the ball.

So in the second half we took one back out, added a linebacker and played the run. The funny thing is, they went to the run, and even though we were ready for it we still had a really hard time stopping Thomas. Some of that was due to missed tackles and Thomas's great running ability.

We were aware of the Bills' outstanding defensive pair, Cornelius Bennett and Bruce Smith. But we put many of our formations on the left side, where Smith plays, moved an extra tight end onto him. Then we ran. That forced Smith and Bennett to try to play good run technique against us and limit their opportuni-

ties to pass-rush. We peeled off 39 running plays in the game.

We played Buffalo twice last year. But we played Washington twice a year every year, and they're not much different now. We had some luck over the years against the Redskins by taking advantage of their unsettled quarterback situations.

Perhaps even more important, when you played Washington you had to be conscious of turnovers. You created them, and you tried like heck not to give them up. Joe Gibbs' teams are smart and opportunistic.

Still, we beat the Redskins six straight times over the last three years I was there.

The total margin in those six victories was only 29 points, and four of the games we won by four points or less. But we had a turnover edge of 17-7 in our victories.

You keep stressing turnovers in your team meetings, but when players see a statistic like that, it makes them believers.

After all the above, there still are intangibles that could determine who wins.

Buffalo: Coming so close last year, and the determination to make this time different, is a real part of the Bills' psyche. Coach Marv Levy says the goal isn't merely to get to the Super Bowl — they've been there — it's to win it.

Washington: The experience factor. The Redskins have got a lot of guys who have been in a lot of games and won Super Bowls. If any team knows what it takes, it is Washington. The coaches and players have been together a long time. The hype and schedule, the distractions, the hype — they ought to be able to handle it as well as anybody.

With their ability to score from the no-huddle, a myth has developed about the Bills' offense: that they don't need many plays to score. The truth is, they run as many plays as anyone else. It's just that the opposition actually has the ball about eight minutes a game longer. So now possession time becomes a rallying cry — cut down possession time, you cut down the Bills. Not quite.

What's significant is not possession time, but the number of plays. Look at the statistics: For the whole season, the Bills' offense ran only 30 fewer plays than their opponents. We were aware of that when we got ready to play them.

So while our Super Bowl victory possession-

With these two clubs, the turnover is likely to make the difference.

time advantage seemed astronomical — we had the ball 21 minutes, 6 seconds longer than they did — it was really the number of plays that was the story. They ran 56 to our 73.

When I think of Buffalo's offense, I still think of Thomas, who is better than any Washington runner. He reeled off more than 1,400 yards this season. And then I think of the receivers, especially Andre Reed: He caught 81 passes and scored 10 touchdowns. And Kelly throwing to James Lofton and Don Beebe can kill you, too.

They all benefit from an excellent offensive line. There is a significant change on the Redskins this year, the most obvious one of all: For the

first time since 1986, they have settled on a quarterback. Even in '87, the season they won the Super Bowl, there was the Doug Williams-Jay Schroeder controversy, and then Williams's Stan Humphries and Jeff Rutledge.

The Redskins are settled now. Rypien's high touchdowns-to-interceptions ratio (28 to 11) illustrates how efficient and error-free that offense has become.

I suspect Washington will try some left formations and shift the tight end over to that side and try to force Buffalo to play the run. I don't want to say that Bennett and Smith are weak at it, but they're much better at rushing the passer from the open side.

That creates an interesting offensive problem for Washington, and that's why I think an unglamorous player may be the most important Redskin in Sunday's game.

That man is Don Warren, the tight end, and he will be key to the offense. The Redskins put a lot of emphasis on him because he blocks so well for both the running game and in pass-

protecting. He'll be on Bennett and Smith all helping out on Smith. How they use Warren will be an important part of the game.

If the Redskins can win that battle, that will open things up for Rypien, give him time to throw and give the runners a chance to run. With all due respect for Art Monk, the big-play receiver is Gary Clark: Washington will get plays out of Clark if Rypien has time to throw.

On defense, the number jumps out: The Bills are 27th, next to last, in the league in defense. But that figure is misleading on several counts. The ranking is based on yards, not on points

allowed. Buffalo's defense is a lot better than it has been for 10 or 11 games, than it was during this season when it gave up big yardage on points while Smith was recovering from a knee injury. In winning their first three games, the Bills still gave up 85 points.

For a team to be successful against the Bills' defense, it must control Bennett and, to a lesser extent, Smith. If not, the Bills' defense is among a select few in the league that can create havoc. When they create havoc, they are able to exploit it, they really know it. The Redskins' defense is not biased against two such marquee names, but it has quality depth. Darrell Green, the right cornerback, is the guy who can stop either Lofton or Reed. He had five interceptions this season. Then the Redskins have to worry about stopping the other receiver.

But probably, Washington's biggest defensive asset will be the line of Charles Mann, Eric Williams, Tim Johnson, Jumpy Geafrean and Fred Stokes. They spearheaded a rush that produced 50 sacks.

Most teams have been able to move the ball on Washington, but they have trouble scoring as the Detroit Lions did last week.

Special teams has always been a solid unit on the Redskins. Not only is Chip Lohmiller a top place-kicker and Kelly Goodrum a good punter, but you've also got Mitchell returning punts and kicks.

Scott Norwood, who missed the 47-yarder against us in the Super Bowl, is limited in his field-goal distance. His career-best was 52 yards and that was earlier this season.

We knew that limitation going into the Super Bowl, and we knew that 47-yarder was tough for him. Steve Tasker is a leader on the Bills' special teams. He's made a lot of big plays, and the players rally round him.

PGA Champion Daly: In Love's Sand Trap

Compiled by Our Staff From Dispatches

BERMUDA DUNES, California — John Daly was riding high. Selected to play in the featured foursome in the Bob Hope Golf Classic, he was sharing the spotlight with Vice President Dan Quayle, former President Gerald Ford and Hope himself on the first tee at Bermuda Dunes.

But while he was joking with his amateur partners and playing to national television cameras, Daly faced an off-the-course palimony and paternity suit from his former five-year girlfriend, Betsy Fulford.

Daly, who missed the cut in the tournament by a stroke, met Fulford in April of 1990, when he was a struggling young pro on the Ben Hogan tour.

The two traveled together as Daly earned his PGA tour card and became a celebrated couple as Daly

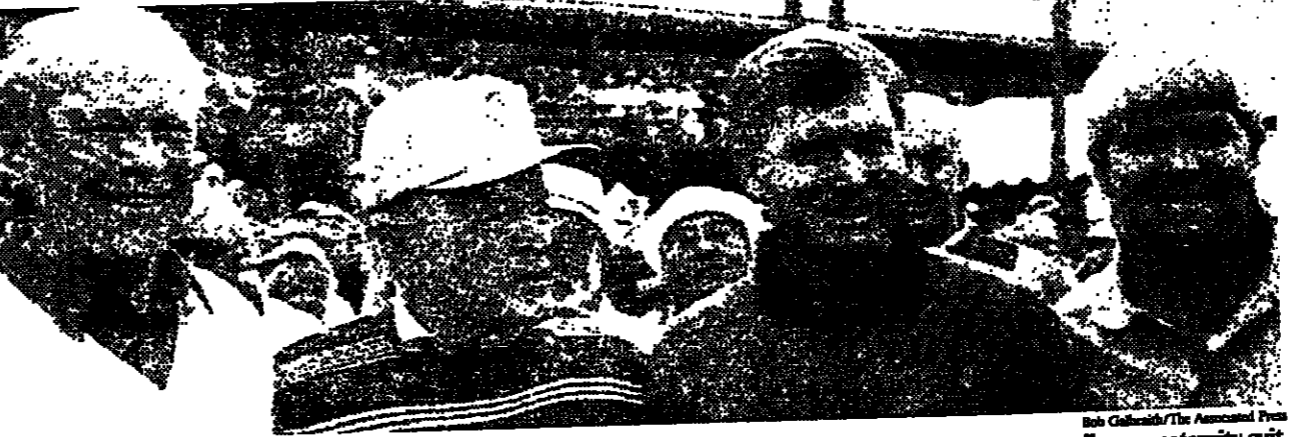
marched to victory at the PGA Championship in August. Fulford was seen by television viewers running into Daly's arms immediately after that triumph.

Daly credited Fulford for helping him turn his life around, and soon announced that they planned to marry in Las Vegas on Oct. 7.

Marvin Mitchelson, the prominent divorce lawyer representing Fulford, now says she is pregnant. Daly says he isn't sure the child is his.

Daly said Fulford told him she was 29 when their relationship began a year and a half ago. He said he had discovered she is 39 only when they went through passport control in Jamaica recently.

"It makes me look stupid," Daly said. "Here I go with a girl for 1 1/2 years and I don't know how old she is."



John Daly with, from left, former President Gerald Ford, Bob Hope and Vice President Dan Quayle: off course, a palimony-paternity suit.

Daly, 25, also said Fulford had lied about her marital status, claiming she was divorced when, in fact, she still was married during most of their relationship.

She did not file for divorce until last Aug. 31, according to papers filed with Mitchelson.

The wedding in Las Vegas was called off. "We want it to be private, we're going to wait," Daly said at the time.

The final break occurred late last year, after the couple made wedding plans for Dec. 28, but again postponed the ceremony.

"She turned mean after the PGA," Daly said. "It's pretty obvious she was out for my money. It's hard to believe someone could be that crooked, that mean."

Mitchelson told The Dallas Morning News that if Fulford doesn't receive a financial settle-

ment this week, he will file palimony and paternity suits on her behalf.

He said that Fulford is about "four months pregnant." Daly said he would fight for custody of the child if it proved to be his. (NYT, A.P. Reuters)

CHESS

By Robert Byrne

GAMBITTS have returned to widespread use, as many players despair of succeeding with dry positional chess and look for gambits to provide their winning punch. Also, world champion Gary Kasparov is a wizard of speculation and inspires others to follow his path.

An excellent example of gambit play may be seen in the encounter between the grandmasters Jaan Ehlvest and Alexander Belyavsky from the 13th round of the World Cup Tournament in Reykjavik, Iceland, on Oct. 9, 1991.

In opening the center so early with 3 d4 ed 4 Nd4, the Scotch Game has been criticized for reducing tension, but the present encounter makes that seem ridiculous.

In January 1991, Arzur Yusupov tried to avoid complications against Sergei Dolmatov on 7 Bc4 with 7...O-O, but after 8 O-O Bb6 9 Bb3 d6 10 Kh1 Nd4 11 ed Ne6 12 Ne3! Bd4 13 Nd5 Qe5 14 Bd4 Qd4 15 Ne7 Rb8 16 Qe2 Qf6 17 Nd5 Qb6 18 Rd1 Ne7 19 f4. White had a very superior position.

In an 11th-round game, Boris Gulko went wrong against Vasily Ivanchuk with 7...Qc7! and got a lost position after 8 Ne6 Qc6 Bf7! Kf7 10 Qh5 Ng6 11 Qf5 Ke8 12 Qc5 Qe4 13 Nd2 Qc6 14 Qh5.

Supposedly the best line of defense is 7...Ne5 8 Be2 Qc6 9 O-O d5 (9...Qe4 10 Nb5? Be3 11 fe Qe3 12 Kh1 Kd8 13 Na3 gives White good attacking chances against the awkwardly placed black king — in this line, both 12...Qb6 and 12...Qc5 are crushed by 13 Qd4!) But, instead of

the pusillanimous 10 Bf4 Bh3 11 Bg3 h5!?, Ehlvest produced 10 Bb5?? Qe4 11 Nd2 Qd3 12 N4f3!

Belyavsky could not play 12...Be3 because of 13Ne5! Qd2 14 Qf3 Bc5 15 Bf7 Kd8 16 Rad1 Qb6 17 Bd5. Moreover, 12...Nf3 13 Qf3 Be3 14 Bf7 Kd8 15 fe Rf8 16 Nb3 yields White a strong attack against the insecure black king (16...Be3? is smashed by 17 Ne5).

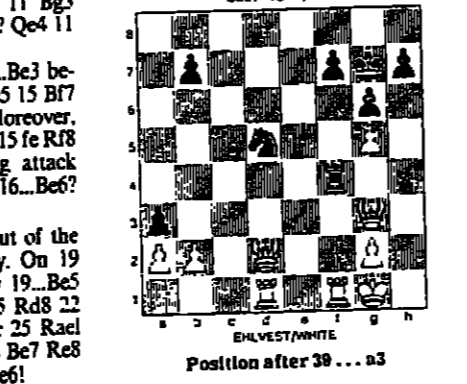
Even after he got his king out of the center, the pressure was heavy. On 19 Ne5, Belyavsky could not play 19...Be5 because of 20 Re5 Ne6 21 Bb5 Rd8 22 Qd2 a6 23 Re7 Qf5 24 Be6 fe 25 Rael Bd7 26 Rf6 Qg4 27 f3 Qc4 28 Be7 Re8 29 Qb6 Re7 30 Re7 Be6 31 Rf6!

On 21 h4!?, Belyavsky could not play 21...h5? because of 22 Nd7! Bd7 23 Qf6! Kf6 24 Bd4mate. After 21...Bb4 22 Qf4 Bf6 23 Nf3, the threat of 24 Qf6! was renewed. But after 23...Ng8 24 Bf8 Kf8, Belyavsky still had the advantage of bishop-plus-two pawns for a rook.

After 31 Ne4, Belyavsky's endgame played 31...Bb2 to improve his shieldgame prospects by garnering another pawn. After 32 Bb5, he fell behind in material and lacked the resource 35...Rd6 because 36 Re1 Rd5 37 Re7 Rd2 38 Re7 will win for White.

Ehlvest could not capture with 37 Qd5? because 37...Bf3! would prove a nasty surprise. And again, after 37 f3 Qe3, he had to avoid 38 Qd5? because 38...Qf2 39 Kh2 Qd4 initiates perpetual check.

Belyavsky set one last trap with 39...a3.



hoping for 40 Qd5? Qe3 41 Kh2 Rh4mate. But after 40 Rf4 Nf4 41 Qd4, he was faced with 41...Kg8 42 Qd8 Kg7 43 Qf6 Kg8 44 Rd8mate and had to give up.

SCOTCH GAME

White	Black	White	Black
1 Nf3	g6	11 Nd2	Qe4
2 d4	g7	12 N4f3!	Qd3
3 e4	g8	13 Qf3	Bc5
4 Nd4	g7	14 Bf7	Kd8
5 Be3	g8	15 fe	Rf8
6 c3	g8	16 Nb3	Qe5
7 Bc4	g8	17 Nd5	Qb6
8 Re1	g8	18 Rd1	Ne7
9 Bb2	g8	19 f4	Qc6
10 Bb5??	g8	20 Qe2	Qf6
11 Nd2	g8	21 h4!	Qe3
12 N4f3!	g8	22 Nd7!	Bd7
13 Qf3	g8	23 Qf6!	Kf6
14 Bf7	g8	24 Bd4	mate
15 fe	g8	25 Rael	Bd7
16 Nb3	g8	26 Rf6	Qg4
17 Nd5	g8	27 f3	Qc4
18 Rd1	g8	28 Be7	Re8
19 f4	g8	29 Qb6	Re7
20 Qe2	g8	30 Re7	Be6
21 h4!	g8	31 Rf6!	
22 Nd7!	g8	32 Bb5	
23 Qf6!	g8	33 Rd6	
24 Bd4	g8	34 Re1	Rd5
25 Rael	g8	35 Rd2	38 Re7
26 Rf6	g8	36 Re7	Will win
27 f3	g8		
28 Be7	g8		
29 Qb6	g8		
30 Re7	g8		
31 Rf6!	g8		
32 Bb5	g8		
33 Rd6	g8		
34 Re1	g8		
35 Rd2	g8		
36 Re7	g8		
37 Will win	g8		

BOOKS

THE MIND'S SKY: Human Intelligence in a Cosmic Context

By Timothy Ferris. 281 pages. \$22.50. Bantam Books Inc., 666 Fifth Avenue, New York, N.Y. 10103.

Reviewed by Christopher Lehmann-Haupt

WHAT stands out after a reading of Timothy Ferris's diverting new book is its curious bits and pieces. For instance, in a chapter called "Belly Laughs," Ferris tries to resolve a bewildering variety of theories on why people laugh. He concludes, plausibly enough, that laughter results from the sudden relief of stress built up when different parts of the brain conflict.

Elsewhere, in "Joe Montana's Premotor Cortex," he argues that great athletes are, in their way, as brilliant as great abstract thinkers because the power to speak and reason arises from the same part of the brain that allows Joe Montana to work his wonders.

And in "Death Trip," Ferris explores what various near-death experiences have in common and concludes that the ecstasy involved has less to do with an afterlife than with the body's capacity to react to the stress of dying.

Some of the best chapters in "The Mind's Sky" are even startling. For instance, in "The Intestepenter," Ferris reports that in an experiment involving finger-flexing, the firing of the neurons to trigger the act occurred before the conscious decision to order the act, suggesting once again, as in Ferris's theory of laughter, that the brain is multi-paritic and that conscious control over one's acts is in part an illusion.

Still, as stimulating as these various essays may be, what is the point that Ferris has brought them together to make? He is obviously driving at something in his theorizing about mind and matter. He considers the human mind and the universe to be related like the roots and branches of a tree, and he believes that the better we understand the one, the more likely we are to comprehend the other. That is why, he believes, mystics get a sense of oneness when they undergo their transcendental experiences.

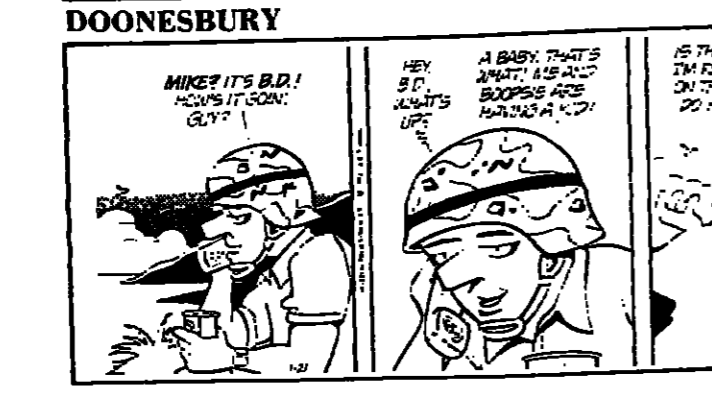
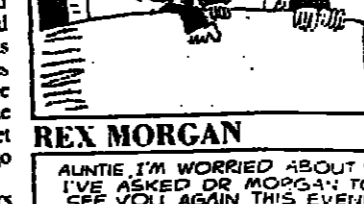
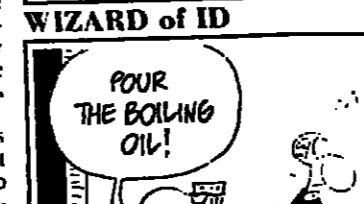
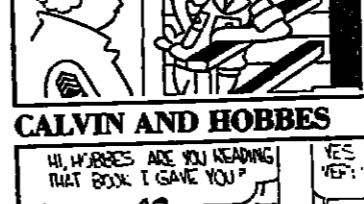
"I propose that enlightenment occurs when introspection succeeds in breaking through the level of language, to come from the mental module — call it the 'integrational' program — that is responsible for presenting the multi-partite functions of the brain to the conscious mind as a unified whole."

But how is this oneness within related to the oneness without? Here is where the coherence of "The Mind's Sky" begins to seem illusory. As Ferris describes them, the challenges posed by outer space are as stimulating as those presented by inner space, but their symmetry remains elusive in his treatment. He finally resorts to a hunch that we are destined to make contact with intelligence beyond.

If this sounds sentimental and a little circular in its reasoning — life out there would give meaning to the life in here, and therefore life out there must exist — then so be it.

Christopher Lehmann-Haupt is on the staff of The New York Times.

PEANUTS



JUMBLE THAT SCRAMBLED WORD GAME

Unscramble these four jumbles. One letter to each square to form four ordinary words.

VELOH

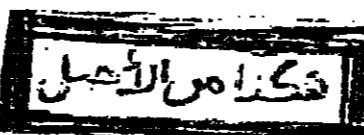
INSEG

PRAULB

FIMSIT

Answer here: THEIP

Answers: 1. JUMBLE. 2. AFTER. 3. LEEZE. 4. WAFER. Answer: 1. JUMBLE. 2. AFTER. 3. LEEZE. 4. WAFER.



SPORTS

Ethnic Tang To Draw in Basketball At Olympics

MUNICH — Monday's draw for the European basketball qualifying tournament at the Summer Olympics pitted the team from what was the Soviet Union against two Baltic states and Yugoslavia against the newly independent Slovenia.

FIBA, the sport's international federation, on Sunday admitted Slovenia and Croatia, two republics that are gaining international recognition after declaring their independence from Yugoslavia.

The draw placed the Commonwealth of Independent States, which includes 11 former Soviet republics in the same group as Lithuania and Estonia.

The Soviet Union won the men's gold medal at the 1988 Olympics in Seoul. Yugoslavia took the silver medal and the United States won the bronze.

Monday's draw, conducted in Munich by FIBA, put Croatia in the group with Romania, Germany, Iceland, Greece and Portugal.

Croatian players formed the backbone of the Yugoslav team that won the last world and European championships. The former Soviet team also relied heavily on Baltic players, but the current strength of the three Baltic states is largely unknown.

In addition to Lithuania and Estonia, the CIS's qualifying group also includes England, the Netherlands and Hungary.

Arvydas Sabonis, the Lithuanian center who plays for Fortitudo in the Spanish League, said he had no special feelings about taking on his old Soviet teammates.

"It's the same to me," Sabonis said. "It would be more difficult to play against Italy than against the Soviet Union. Italy might have a better team."

Italy is in a group comprised of Albania, Israel, Poland, Switzerland, Italy, Latvia, France.

The coach of the Lithuanian team, Alexis Makulavicius, said the tournament was a matter of sports and not politics.

"This will all come out on the basketball court," he said, laughing. "Now we're a separate team with a separate government. We're a separate country."

Estonia's coach, Jance Levicki, said playing the Commonwealth team would be "unpleasant but interesting."

"If they manage to get all their players from Ukraine, Russia and Kazakhstan, it will be difficult to beat them. I don't see a political context here. It's pure sports," he said.

Yugoslavia and Slovenia were drawn with Ireland, Sweden, Bulgaria, Turkey and Czechoslovakia.

The qualifying for the Olympic Games will be staged in Spain, from June 19 to July 5. The top two teams from each of the four groups will advance to the final eight-tournament round, from which four nations will go through to the Olympic tournament.

With the Olympics open to National Basketball Association players for the first time, the U.S. team will include some of the game's giants.

Croatia could be a medal contender. Its roster is likely to include guard-forward Toni Kukoc and center Dino Radja, both of whom play in Italy, guard Drazen Petrovic of the NBA's New Jersey Nets and center Stojan Vrankovic of the Boston Celtics.

But Yugoslavia, expected to be led by the Los Angeles Lakers' center, Vlade Divac, could remain a power. Divac, however, has had a herniated disc and has missed most of the NBA season.

Slovenia's main star is guard Jurij Zdravc, who was often a starter on the former Yugoslav national team and now plays in Italy.

Bora Stankovic, the Yugoslav-born head of FIBA, said it was difficult to predict the outcome of the Olympic qualifying tournament.

"Nobody knows what kind of teams the Baltic states and CIS will come up with, we really don't know their strength at this moment," he said.

Radomir Sapar, commissioner of the Yugoslav Basketball League, said, "Objectively, Lithuania, Italy, Croatia and Yugoslavia should go on to participate in the Olympic tournament."



Amos Mansdorf checked on his opponent, Aaron Krickstein, who withdrew with an upset stomach in the fifth set of their match.

Courier Broils Rosset In Sizzling Melbourne

MELBOURNE — Jim Courier overwhelmed Marc Rosset, 6-3, 6-1, 6-3, on Monday to enter the quarterfinals of the Australian Open. He was joined by Michael Stich and Amos Mansdorf, who found life a lot tougher under a blazing sun.

4. He now faces an unseeded Dutch power-server, Richard Krajicek. Mansdorf advanced to his first Grand Slam quarterfinal when his American opponent, Aaron Krickstein, withdrew with an upset stomach in the fifth set of their match.

Stich served too accurately against the unseeded Masur. The German got 13 aces and won 27 points at the net — at one stage winning four straight service games to love — but never hit top gear. "As long as I'm winning, I don't mind that I'm not playing my best tennis," Stich said.

An Aging McEnroe Decides to Exercise His Common Sense

Workouts Taken Up With New Regularity

MELBOURNE — Your heart may want you to be a free spirit, but your head tells you that discipline pays off. At least that's the lesson John McEnroe is learning in his 15th year in professional tennis. When McEnroe started out in 1977 after a year at Stanford University, talent carried him through. But as he got older, talent needed more and more help.

Entourage Backed IV Drip Treatment

MELBOURNE — Minutes after his five-set, nearly five-hour victory in brutal heat to reach the Australian Open quarterfinals, John McEnroe had rehydration fluids dripping into a vein in his arm.

Conner Defeats Koch, Russian Merger Expected

By Angus Phillips. SAN DIEGO — Ted Turner used to say that ocean saltbath racing is like standing in a cold shower tearing up \$50 bills.

Oregon State Player Lapses Into Coma

The Associated Press. INGLEWOOD, California — Oregon State basketball player Earnest Killum has gone into a coma and been placed on a respirator as his condition worsened following his second stroke in six months.

SIDELINES

Australia Holds Off India in Cricket

SYDNEY (Reuters) — Australia clinched the triangular World Series Cup one-day title Monday with a six-run victory over India achieved on the fielding of left-arm pace bowler Mike Whitney.

West Defeats East in Shrine Game

STANFORD, California (AP) — California's Mike Pawlawski ran for a touchdown and Bucky Richardson of Texas A&M threw a touchdown pass to Kansas State's Michael Smith to give the West a 14-6 victory Sunday in the East-West Shrine Game.

For the Record

Luis Suarez, the former coach of Spain's national team, was hired Monday to replace Corrado Orrico as coach of Internazionale di Milan in the Italian League. Orrico resigned Sunday.

The French team that will begin defense of the Davis Cup title against Britain on Jan. 31 will be the same as that which won the Cup from the United States seven weeks ago, it was announced Monday.

South Africa, seeking readmission to international soccer, will be invited to play in the 1994 African Nations' Cup tournament, the South African Football Association said Monday.

Manning Gallaway of the United States is to defend his WBO welterweight title Feb. 12 against Pat Barrett of England in a fight, set for London's Wembley Arena, that was delayed two weeks because Gallaway had the flu.

Staging the 1996 Summer Olympics will cost 40 percent more than anticipated, but increased revenues are still expected to leave a surplus, The Atlanta Journal-Constitution newspaper, quoting officials, reported Monday.

The world sports car championship, apparently killed last November, has been revived, FISA said Monday, although Mercedes, Porsche and the Jaguar works cars won't compete this year.

Quotable

John Higgins, the former running back of the Washington Redskins, on Super Bowl XXVI being played in the Metrodome: "The game wasn't meant to be played in a warehouse."

George Foreman, on a potential fight against another oldie but goodie, Larry Holmes: "They'll need a lot of rheumatism medicine for that one."

SCOREBOARD

BASKETBALL

NBA Standings

Table with columns for Eastern Conference, Western Conference, and Sunday's Results. Includes team names, wins/losses, and game scores.

World Cup

African Nations' Cup

Australian Open

Table with columns for African Nations' Cup, Australian Open, and World Cup. Includes player names, scores, and match details.

Major College Scores

Olympic Qualifying

Table with columns for Major College Scores and Olympic Qualifying. Includes team names, scores, and qualifying details.

Merle Wins Giant Slalom, 3 U.S. Skiers Among Top 6

The Associated Press. PIANCAVALLO, Italy — Carlo Merle skied nearly perfect heats Monday to win a women's World Cup giant slalom race.

The race, run in wet snow, was the French skier's 13th victory in World Cup competition. Switzerland's Vreni Schneider, the overall World Cup leader, finished second, 1.28 seconds behind.

American skiers showed they could also bid for Olympic medals in Albertville, France. Eva Twardokens edged teammate Diann Roffe for third place and Julie Piatt finished sixth.

Italy's Deborah Compagnoni, who appeared headed toward her first World Cup victory following four runner-up finishes this season, hit a gate in the bottom part of the second run and finished 14th, after clocking the fastest time in the first heat and the best intermediate time in the second.

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Table listing international phone numbers for AT&T USADirect Service across various countries like Austria, Belgium, Denmark, etc.

Australian Open

Alan King, Perth's Round. Jim Courier (2), U.S. def. Marc Rosset, Switzerland, 6-3, 6-1, 6-3. Amos Mansdorf, 15-ranked, def. Aaron Krickstein, U.S., 6-2, 6-4, 7-6 (7-4), 4-1, (fr.); Michael Stich (4), 15-ranked, def. Wally Masur, Australia, 3-6, 6-4, 7-6 (7-5), 6-4. Richard Krajicek, Netherlands, def. Christian Bergstrom, Sweden, 7-5, 7-6 (8-4), 6-3.

ESCORTS & GUIDES section with various service listings like Mercedes, Mayfair, and Geneva World Class.

INTERNATIONAL CLASSIFIED section with listings for escorts and guides in London, Zurich, and other cities.

ESCORTS & GUIDES section with listings for escorts and guides in London, Zurich, and other cities.

Major College Scores, Olympic Qualifying, African Nations' Cup, and Australian Open sections with various sports news and results.

AT&T USADirect Service advertisement with contact information and a list of international phone numbers.

ART BUCHWALD The Stealth Stove

WASHINGTON — You know things are in bad shape in the United States when the defense industries are being severely cut back by the government. It's been so long since the Pentagon said "no" to defense firms that most of them are unprepared to make nonmilitary goods that could appeal to the consumer.



Buchwald

One of the few who has read the writing on the wall is the X-G Corporation, the leading manufacturer of missiles, jet fighters and the deadly Spotted Owl PX system.

Paris Opéra Ballet Sets Japan Tour

PARIS — The Paris Opéra Ballet, led by Patrick Dupond, will make its fifth tour of Japan beginning Jan. 31.

gas or rocket fuel at a mean temperature of 2,300 degrees. "Gentlemen, there is a saying that a watched pot never boils. Well, this highly sophisticated hydraulic platform makes it possible for our customers to watch the pot while the water is boiling.

Tearducks continued, "I haven't told you about the electronics. Everything on the range has a built-in redundancy. For example, if you cook a steak and it turns out to be too well done, you push this button and it will grill the beef all over again.

Paris Opéra Ballet Sets Japan Tour

PARIS — The Paris Opéra Ballet, led by Patrick Dupond, will make its fifth tour of Japan beginning Jan. 31.

From Soviet Spy to Talk Show Celebrity

By Elaine Sciolino New York Times Staff Writer

WASHINGTON — A spy who came in from the cold is suddenly hot. Oleg Dantovich Kalugin, the former senior KGB official who burst into public view in mid-1990 by denouncing the Soviet intelligence service that employed him for 32 years, is barnstorming the United States.



Oleg Kalugin: Ex-KGB spy is barnstorming U.S.

Appearing nonstop on radio and television talk shows from Los Angeles to New York, Kalugin is helping Cable News Network promote its book on the collapse of the Soviet Union. He is also addressing foreign policy groups, trying to find a publisher for his memoirs, arranging television and movie projects, and talking to officials in Washington about his assertion that the Soviets interrogated American prisoners of war in Vietnam long after such prisoners were reportedly released.

Smarty turned out in double-breasted navy blazer, pinstriped shirt, paisley tie, gray flannel pants, and wingtip shoes. Kalugin addresses his audiences in flawless English that he refined during more than a decade of service in the United States. He portrays himself as a tell-all former spy who at worst was devious, at best benign, an administrator who never had to soil his hands with assassination or violence, leaving such gritty tasks to others.

Richard M. Helms, one of Colby's predecessors, Kalugin continues to protect secrets. "Certainly, he was in a position to know one hell of a lot about intelligence, and he obviously wants to make an impression in the United States," Helms said. "After all, he's got to make a living. But he's not telling the whole truth, as no intelligence officer ever would in public. He doesn't want to get totally on the outs with people in his own country. If I were in his position, I would do exactly the same thing."

filled crystal decanters provided for the tour by Ted Turner's media empire.

"It's been a riot, a KGB major general taking part in the most capitalistic of endeavors, the book promotion tour," said his teammate on the tour, Stuart H. Loory, vice-president of CNN and a co-author of the book, "Seven Days That Shook the World." Loory was a year ahead of Kalugin at Columbia and came to know him when he served undercover as a press officer in the Soviet Embassy in Washington in the 1960s. They met again after the fall of the Berlin Wall, which Kalugin witnessed at the side of Boris N. Yelstin.

Kalugin has also landed a lucrative consulting contract for a joint British-American television series on the KGB and the Central Intelligence Agency. He is poised to sign a contract with the William Morris Agency to represent his own book, a 430-page memoir, and to arrange speaking engagements and television and movie projects in the United States.

Alfred A. Knopf turned down his memoirs, in part because they did not reveal much about the "black" operations of the KGB—the assassinations, poisonings, kidnappings, disappearances, labor camps and tortures.

"I told them, 'I was in the intelligence service, I was a tool of foreign policy,'" he said, portraying himself as more of a diplomat than a covert operator whose main mission was to persuade Americans to commit treason. "I never witnessed such things, so why should I write about things I know nothing about?"

Kalugin's most explosive disclosure for the American public is his assertion that the Soviets interrogated at least three American prisoners of war in Vietnam after 1973, when Hanoi said that all of them had been returned. On his current trip he has met with State Department officials to discuss the matter and plans to testify under oath on the subject before a Senate Select Committee on POW-MIA Affairs on Tuesday.

Oleg Nechiporenko, the man who, according to Kalugin, conducted the interrogations, has denied the story. Soviet officials have said that a thorough investigation of such KGB files has failed to reveal any evidence of such interrogations; the CIA has denied Kalugin's claim that a CIA official was one of the men interrogated; and the Vietnamese have denounced Kalugin and invited him to come for a visit to see for himself.

Still, Kalugin has stuck to his story that at least three Americans were interrogated between 1975 and 1978, adding, "Why should I lie?" Kalugin may not lie, but a bit of embellishment is another matter. At one point in a two-hour interview, he boasted that in 1959 he "took President Nixon around as a guide" for a Soviet exhibition at the Coliseum in New York, then acknowledged that they exchanged "only a few pleasantries" until the official interpreters took over. He did not bother to correct an error in the official biography accompanying the CNN press packet that identified him as the former chief of counterintelligence for the entire KGB, not just its foreign service. "Sometimes I just stop correcting them," he said.

Seleck as Rhett Butler? Waiting for the Script

Tom Seleck says fans shouldn't count on his portraying Rhett Butler in the television miniseries based on the sequel to "Gone With the Wind." He says he has been approached by the producers, but "I wouldn't commit without seeing a script." CBS is planning an eight-hour miniseries based on Alexandra Ripley's "Scarlett," which continued the saga of Scarlett O'Hara and her true love, played by Clark Gable in the movie. "No one is a bigger fan of Clark Gable than I am, but I'm not Gable, and to do the sequel to 'Gone With the Wind' would not interest me unless I thought I could bring something new and interesting to the story," Seleck told TV Guide.

The Golden Globes awards of the Hollywood Foreign Press Association spread the honors among several films. Disney's "Beauty and the Beast" won three awards; best musical or comedy, best song and best original score. Other major awards at the ceremony went to the director Oliver Stone for "JFK"; and in drama, to Jodie Foster as an FBI trainee tracking a serial killer in "The Silence of the Lambs" and to Nick Nolte as a troubled man who falls for a psychiatrist in "The Prince of Tides." Germany's "Europa, Europa" got the foreign language award.

Pearl Simon said in Durban that he is donating money to build a music academy in honor of Lady-smith Black Mambazo, the group that performed with him on his Grammy-winning "Greatest" album. Simon did not say how much he would contribute. His five-concert tour in South Africa has drawn smaller crowds than expected.

Peter Ustinov has a new role as chancellor of Durham University in England. The 70-year-old actor was chosen from more than 60 nominations for the largely ceremonial post. "My reaction is one of surprise, disbelief and unmitigated delight," Ustinov said. He is the 160-year-old university's 10th chancellor. He succeeds the ballerina, Dame Margot Fonteyn.

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